

MESSAGE FROM MAURY

The **big news** for all our Canadian dealerships is Quorum's **acquisition of Autovance**. Dealerships that utilize the Autovance desking software will appreciate that this move will lead to even better integration as Quorum and Autovance continue down a path to try to provide you a more complete end-to-end process for your Sales Department. For dealerships that don't utilize Autovance Desk, you really should schedule a demo! Desk is a remarkable tool with incentives, rates and residuals built in as well as an unparalleled customer presentation. You can find a flyer on Autovance Desk by [clicking here](#).

In addition to this exciting news, we have another significant development regarding your dealership's sales process:

- Quorum has recently signed a partnership with **AutoText Driver**. Their name doesn't do them justice (like Canadian Tire) because they do a lot more than just texting! Their system manages all text, internet and chat leads for dealerships – from your own websites as well as all third party lead sources. They are a strategic partner for Quorum that fits into our end-to-end process strategy. Their product (with the integration that we have built) has the potential to eliminate a few other products in your dealership. We currently have the integrated systems installed in our first beta store and are now looking for a few more pilots. The plan is to have AutoText Driver available in October for any dealerships that wish to take advantage of the new integration.
- It should be noted that Quorum will continue to support integration to multiple products for your sales department. In fact, our development group is working on new standard integration capability for other Sales CRM, Desking and Menuing products to make our software easier to integrate to for various third party systems in the market.

To learn more about **Autovance or AutoText Driver** please contact the Quorum Customer Solutions Group at CustomerSolutions@QuorumDMS.com or 866-770-0036 ext. 520 if you are interested.

We just finished moving all dealerships to version 4.84. We have lots of change planned for the remainder of 2017. In the upcoming webcast I am going to show the key changes from V4.84 and future changes we have planned for Parts, Service, Sales and Accounting.

To register for the webcast please use the links below.

Sincerely,



Maury Marks
President & Chief Executive Officer




next webcast with Maury

JOIN US Tuesday, September 19, 2017

USA Customers 10:00 am MDT

9:00 am PDT / 11:00 am CDT / Noon EDT

[USA CLICK HERE TO REGISTER](#)

CDN Customers 1:00 pm MDT

Noon PDT / 1:00 pm CST / 2:00 pm CDT
3:00 pm EDT / 4:00 pm ADT / 4:30 pm NDT

[CANADA CLICK HERE TO REGISTER](#)

Not sure who to contact at Quorum for what you need?

Check out this list to make sure you are getting to the right team.

Customer Solutions
(for quotes on new items)

1.877.770.0036 ext. 520

CustomerSolutions@QuorumDMS.com

Purchasing Department
(for order inquiries/updates
on existing orders)

1.877.770.0036 ext. 510

Orders@QuorumDMS.com

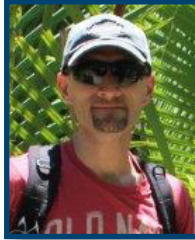
Support
(For anything else, including
setting up new users)

1.888.267.6180

XSelleratorSupport@QuorumDMS.com



TROY Coombs is a Senior Software Developer on our development team. Troy started with Quorum in our Calgary office in 1999. He spent 5 years there before moving back to Newfoundland in 2004 and has worked remotely since then.



Meet **TROY** COOMBS

Over the years Troy has worked on all areas of XSELLERATOR including a lot of OEM and vendor integration projects.

Troy has been married to his high school sweetheart (Janis) for 19 years and have 2 daughters (Julie – 17 and Emily -14). Troy loves spending his summers out on the ocean fishing, chasing icebergs or just enjoying the scenery and fresh air. He says his family has been blessed with several opportunities over the last 10 years to spend some of their vacation time working with Inuit children and youth in remote coastal communities in Labrador. One of the highlights was a trip to the Philippines where they spent 3 weeks working with street children and families living in garbage dumps which he says was a real eye opener for them. He says they hope to return again someday.

NEW Extended Saturday Customer Support Centre Hours

Beginning September 23rd, our Support Centre will be open from 9 AM ET to 3 PM ET.

As always we will have 24/7 emergency services available for any critical issues your dealership may run into outside of our regular hours.

PROMOTION - 10% OFF

10% OFF

MICROSOFT
SURFACE
PRO TABLET



SAMSUNG
ANDROID
BUNDLE



&

This robust bundle provides the benefits of mobility along with the power of a desktop replacement. The Surface Bundle provides the ability to perform all of your computing activities from the device.

COMPONENTS:

- Microsoft Surface Pro Tablet (Intel Core m3, 128GB SSD, 4 GB RAM)
- Targus USB Docking Station
- Hardened Protective Case (Incipio Capture)
- Microsoft Surface Pen

This lower cost option allows for mobile connections to the Quorum server or use of the Quorum Applications. This bundle is not recommended for environments wanting to use the device as a desktop replacement.

COMPONENTS:

- Samsung Galaxy A10 Tablet
- Protective Case
- Stylus

NETWORKING TIP

Computer viruses

and computer worms in particular have the ability to spread themselves throughout a local network and can affect both computers and servers. It is important to be cautious with suspicious emails and unfamiliar webpages both in and out of the Quorum environment. If you receive an email from an unknown account, refrain from opening any attachments or clicking on URLs in the message.



**WELCOME TO OUR
NEWEST CUSTOMERS**

McGee Motors Ltd. Goderich, ON

Mike Fair Chevrolet Buick GMC Cadillac Ltd.
Smiths Falls, ON

Patterson Toyota
Hartford, NB

Toyota Central
Clarenceville, NL

Buy at the QStore



OR

Contact the
Orders Desk at
CustomerSolutions@QuorumDMS.com

or call

877.770.0036 ext 520



Phone: 403.777.0036

Fax: 403.777.0039

Toll Free: 1.877.770.0036